

IT Six Global Services

WE HELP YOUR BUSINESS GROW

Software Development and Maintenance

Staff Augmentation

QA / Testing Services

IT Outsourcing

IT Consultancy

Remote Infrastructure Management

IT Six Global Services

IT Six Global Services is a global technology and outsourcing company, committed to deliver innovation through software services.

With offices in Craiova and Bucharest (Romania), Phoenix, AZ (USA) and Stockholm (Sweden), IT Six has become the largest software house in the region. It is today recognized as being one of the most dynamic and fastest growing Romanian software companies, known for the quality of its technical staff. We are a **global sourcing firm** and a nearshore partner for European organizations.

Our location places us in the low cost zone of the world IT market, yet taking benefit of a great IT culture. IT Six was started as a sister company of **KVG Consultants**, an IT consultancy based in Phoenix, Arizona. KVG has been a market leader in Arizona for the last 19 years, many of its clients being Fortune 100 companies.

IT Six Global Services has highly skilled, professional teams to cover full project life-cycle: analysis, conception, projection, implementation, testing and maintenance.

We offer custom software development services to our worldwide partners, both offshore and at client's site. IT Six believes in bringing diverse and highly qualified individuals on board to ensure a work culture that fosters personal growth through internal mentorship programs. We have assembled the best team to meet the needs of your IT projects.

We are strongly positioned in the IT outsourcing market, where clients enjoy the **cost savings**.

We deliver on time and at a very low price, offering 24 x 7 support.

Our Vision

“We believe in building long-term business relationships based on mutual trust and respect.”

Our main business

“Development of custom software tailored to fit your needs”

“Would you tell me, please, which way I ought to go from here?”

“That depends a great deal on where you want to go.”

Alice and the Duchess’ cat in Lewis Carroll’s Alice in Wonderland

Technology follows business objectives

Business units

Software Development and Maintenance
Staff Augmentation (Body Leasing)
QA / Testing Services
IT Outsourcing
IT Consultancy
Remote Infrastructure Management

Expertise

IT Six is specialized in Application Development, Maintenance and Quality Assurance. We manage the entire life cycle of a software project by providing you with experienced teams that will contribute each step of the way: from analysis and architecture, going through implementation and deployment, to maintenance and support. Depending on the project, we typically use one of the following **methodologies**: **AGILE**, XP, Iterative, Spiral and Waterfall.

Technology units

We have the capacity and proven experience to design and build robust IT solutions in a variety of software, hardware, and network platforms. **Through our 10 technical departments: Microsoft .Net, Java, C/C++, Flex/ActionScript, QA/Testing, Business Intelligence, UI/UX Design, SQL, Oracle/PeopleSoft, and Remote Infrastructure Management**, we cover the main segments of the IT global market.

Through our regional partners we offer a successful delivery model of on-site IT consultancy and offshore development services.

The combination of technical and communication skills, very competitive pricing, and great work ethic is what places IT Six in the top tier of world class service providers.

The outsourcing model we like to work with is **Strategic Sourcing**, a model allowing IT Six to be as flexible as required so we can always meet our clients' strategic needs.

We have the cost advantage of offshore development, the specific expertise brought by a multitude of delivery centers and Romania's exceptional geographic position as a near-shore service provider for European clients.

Our staff can easily travel for business anywhere in Europe and beyond for limited periods of time.



Where can I find engineers who actually understand my business?

Our Advantages

Human resources

We believe that the most important assets of our company are our employees. Our staff is proficient in English, technically savvy, with collaborative thinking and high commitment.

Language support

Having partners in different parts of the world, we have built an efficient communication methodology. Every IT Six developer is fluent in one or more foreign languages.

Project Management

We manage the entire software development life cycle, from analysis and initial concept to implementation and maintenance of complete systems. Our preferred methodology is **AGILE**.

Control

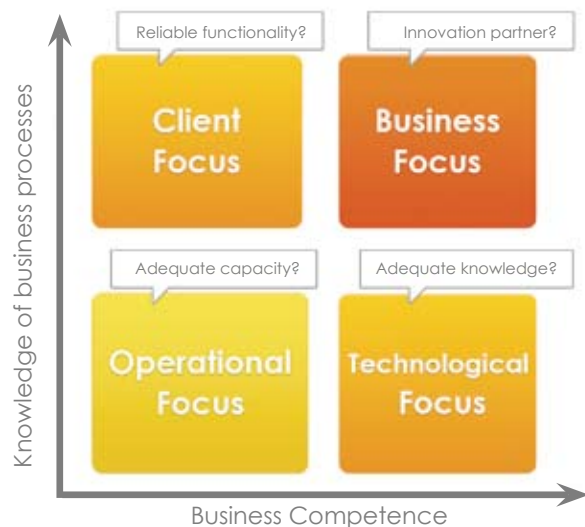
IT Six chooses the appropriate project management methodology for each project and provides detailed project documentation. This permits our clients to be up-to-date every step of the way.

Huge growth potential

IT Six has grown ten times in the last 3 years, today having close to 100 people on board. Our current office space can host around 300 developers. Everything is designed for growth.

Your data is safe with us

The confidentiality and safety of the data you entrust us with is of the highest importance. Strong internal regulations and strict employment contracts guarantee the privacy of your information.



Choosing the right outsourcing partner

Skilled professionals, know how, attractive prices and controlled risks, here is what you should expect from us.

60% of the technical staff at IT Six works in the Strategic Sourcing Team model.

*IT Six Global Services
The ability to convert the client's vision into a cost effective and efficient business.*

Variety across platforms

Development tools & Technologies

Operating systems

Windows 9x/NT/ME/2000/2003/XP/Vista, IBM OS/400, UNIX (Linux, xBSD, Solaris, HP-UX), Mac OS

Programming/Scripting/Markup languages

C#, Java, Assembler, C/C++ (MFC, STL), Visual Basic, VB.NET, PL/SQL, SQL, JavaScript, VB Script, Perl, Shell, Python, Flash Action Script, Flex, HTML, XHTML XML/XSLT

Web technologies

ASP/ASPX DHTML, PHP, ColdFusion, Web Services, CSS 2, AJAX, Adobe Flash

Java technologies

J2EE (JNDI, JAAS, JDBC Servlets, Swing, EJB, JSP, JSTL, RMI, JTA/JTS, Java Mail, JMS, Portlets, JCA, JCE), J2SE, Java applets, Java Media Framework, Apache Velocity, JSF, Spring, JMX, Hibernate, Jakarta Tiles/Struts, Apache Cocoon, EclipseRCP, OSGi

Microsoft technologies

.NET (WinForms, Remoting, ASP.NET, ADO.NET), .NET Compact Framework, ASP, Win32 API, COM/COM+/DCOM, ActiveX, WPF, XAML, WCF, WSE, WinFX/.NET Framework 3.0, 3.5

Application and web servers

Oracle AS, BEA WebLogic, IBM WebSphere, JBoss, MS IIS, Apache, Apache Tomcat

ETL tools

Ab Initio, SAS

Middleware/EAI

OMG Corba, Microsoft BizTalk

DBMS

MS SQL Server, Oracle 8, 8i, 9i, 10g, IBM DB2, Sybase SQL Anywhere Server, MySQL, PostgreSQL, IBM DB2, Informix

ERP & CRM

SugarCRM

ECM

Documentum, WebSphere IICE

Mobile technologies

Bluetooth, WAP, IrDA, WML, MS Windows Mobile

IDEs

MS Visual Studio.NET, Eclipse, IntelliJ IDEA, Borland JBuilder, Borland Core, Zend Studio, NetBeans, XML Spy; Adobe Flex Builder

Test automation

Mercury (WinRunner, LoadRunner, QuickTest, Virtual User Generator), IBM Rational Robot, AutomatedQA TestComplete, MS WAST, MS Application Center Test, Compuware Test Partner, PMD, Nunit, JUnit, JMeter

Defect tracking

Mercury TestDirector, Compuware QA Director, IBM Rational ClearQuest, IBM Rational ClearDDTS

Source control

MS Visual Source Safe, CVS, IBM Rational ClearCase, IBM Rational ClearQuest, SVN, MS Team Foundation Server, Borland StarTeam

Project management

Methodologies - Agile Software Development, Scrum, Rational Unified Process (RUP), Spiral, Extreme Programming (XP), Waterfall



References are important

Portfolio

Our dedication to quality has gained us a reputation as a viable and reliable partner for companies worldwide. We are present in the most important IT markets: North America, Europe, Australia and the Middle East.

Experience in working with international teams in dynamic environments has brought our team closer to meeting your expectations and challenges.

Our clients, partners and employees see us as an organization with high respect for intellectual property rights, individual talent and methodology driven processes.

Our "Global Consulting" approach ensures that our work force is globally trained and our clients enjoy the benefits of the low cost services, low risk engagements and world class quality solutions.

Some of our past projects

IT Six brings together know-how from various domains, combined with expertise across multiple technologies, to offer cost effective, flexible, and scalable solutions to our clients.

- www.romaniait.com
- Web development
- Data protection
- Intranet
- Business Intelligence
- GIS applications
- Financial Applications
- Database development
- QA/Testing
- e-Business
- MS Sharepoint Applications
- Stock Market Simulator
- e-Procurement applications
- Electronic Document Management & Workflow
- e-Learning
- ERP development
- Stock management
- Web design
- Content Management Systems
- PeopleSoft development and administration
- CRM solutions
- 3D modeling and simulations
- IP telephony
- Content & Advertising
- Large Infrastructure Remote Monitoring

Vertical Industries

- Telecom
- Finance
- Security
- Public Administration & Education
- Retail/Transport/Logistics
- GIS
- Internet Advertising
- Healthcare
- Travel & Hospitality
- Pharmaceuticals



We help your business grow

Business Models

Effort based pricing / Time and Materials Model: we define the business model and work hand in hand with our client for end-to-end execution of the project. Invoicing is made at the end of the month, based on a fixed hourly rate. If required, once the scope is frozen, this model can be converted into a different model.

Milestone Based Pricing Model: the customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to very well-defined deliverables. A predefined fixed hourly rate is paid for any change. The hourly rate is negotiated before the start of the project.

Mixed Model: part of the project is delivered on a fixed price/milestone basis and at the same time resources are allocated on a Time and Materials basis to handle other requests or enhancements. Adopting such a model enables the client to maximize the budget without compromising any aspect of the project. The effort based pricing could be applied to a possible support team, for instance.

Dedicated Development Team: an extension of the customer's software engineering facility. The engagement is long-term and it brings tremendous added-value to the client. The knowledge is kept within the team and the members do not change. They are perdurably assigned to that specific customer. The project management can be done either onshore, by the client, or shared with the offshore Project Manager. A fixed monthly price is paid per developer or per team. This model guarantees persistence of the same team from one project to another.

Strategic Sourcing – Partnership:

one-stop-shop; one provider (IT Six) manages all the IT needs of a company, understanding its business requirements, strategies and pains. The offshore team is an extension of the customer's software department; vendor and client are together in good times and difficult times, sharing responsibilities and successes equally, sharing also the project management.



IT Six acts as a sole **strategic offshore partner** for all software needs: development, QA, etc. The staff may experience upsizing and downsizing at times, according to the client's strategic need.

This model is meant to help our clients GROW while controlling the costs very well.

The pricing model implies middle to long term agreement; a fixed monthly price is paid per developer or per team. An implicit backup plan is in place for the eventuality of staff attrition.

The advantages of outsourcing (a part of) the IT services are evident in four areas:

- **Economy in scale: size of the supplier**
- **Economy in skills: increased productivity**
- **Economy in governance: versatility**
- **Stimulus for innovation: stronger business focus and innovation**

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