

The Embassy of Romania Stockholm, *The Romanian Trade Office*, together with Vemendo AB and IT SIX Global Services invites you to the seminar:

Advantages of Near-shoring in the Eastern European Union

romaniaIT - Outsourcing Software Development



Date: Wednesday, April 15th
Time: 13.00 – 16.00
Locality: Sveavägen 166, Wenner-Gren Center, Floor 23, Stockholm, Sweden

The seminar will be held in English language.

Purpose of the seminar:

Presenting opportunities for the Nordic business environment, with a focus on IT outsourcing models and Romania as a very reliable and competitive nearshore service delivery center.

Outsourcing in times of economic recession, briefly:

The European economy is facing many challenges lately, with a high pressure on controlling and reducing costs. The seminar aims at addressing a valuable proposition for reducing software development costs of Nordic businesses, while keeping the same or tentatively even better quality. Vemendo AB and IT Six Global Services, Romania will present during this seminar: successful outsourcing models along with case studies. You will have a chance to talk directly to the people who actually deliver.

Topics of the seminar:

- ✓ Advantages and difficulties with IT outsourcing: myths and reality
- ✓ Outsourcing models: the Dedicated Team concept vs Managed Outsourcing
- ✓ The perfect outsourcing country for Northern Europe
- ✓ A success story: Vemendo AB – the Swedish partner & IT Six – the Romanian delivery center
- ✓ Outsourcing opportunities: Development, QA/testing

Please confirm your participation or ask for more information by sending an e-mail with your name, address and phone number to

office@itsix.com or **info@vemendo.se**

Kindly return your confirmation by email **by April 8th 2009**.

Conference cost: Free of charge*

*If a company registers for the event, confirms the presence, but doesn't attend, there will be a customary penalty of 300 SEK

Welcome

IT Six Global Services - Sorin Gavanescu, CEO

For company information, please see: **www.itsix.com** **www.vemendo.se**

Seminar Agenda

April 15th – Day One

- Registration and Welcome Coffee

13:00 The Embassy of Romania Stockholm – welcome note by **Ms. Anamaria Deliu, Head of the Trade Office, Romanian Embassy in Stockholm**

Seminar topics (13:00 – 16:00)

- Advantages and difficulties with IT outsourcing on the Nordic market - presentation by Mr. Michael Rotter, Managing Director, Vemendo AB and Mr. Sorin Gavanescu, CEO, IT Six Global Services
- Outsourcing Models
- Presentation of the Dedicated Team Concept
- Coffee
- Why Romania is the perfect outsourcing country for Northern Europe – romanialT concept
- Company presentations: IT Six Global Services, Romania and Vemendo, Sweden
- Case studies: Software development and QA/Testing
- Questions and Answers
- Conclusions

Seminar coordinated by Vemendo AB, Sweden and IT Six Global Services, Romania

*Complementary food and drinks after the seminar

April 16th – Day Two

NOTE: The second day is meant for companies who want to discuss more on the topics presented in Day One or for new companies, who cannot attend the seminar in Day 1. Moreover, Day Two is also for one-on-one meetings.

**Please confirm your participation by filling in the Registration Form below.
Kindly return the form by email or fax by April 8th 2009.**

Romania – IT Six Global Services	Sweden – Vemendo AB
Email: office@itsix.com	Email: info@vemendo.com
Fax: +40-351 804948	Fax: +46 8349115

REGISTRATION FORM

Conference „Advantages of Near-shoring in the Eastern European Union - romanianIT - Outsourcing Software Development”

Wednesday, April 15th

Time: 13.00 – 16.00

Location: Sveavägen 166, Wenner-Gren Center, Floor 23, Stockholm

Company Name:			
Address:		City:	ZIP Code:
Telephone:			
Fax:			
E-mail:			
Website:			

Participants at the conference

	Mr/Mrs.	Family Name	Surname	Position
1				
2				
3				
4				

Main business	
Objectives for the conference	

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